



Christoph Haeberlein

Curriculum Vitæ

General



Christoph Haerberlein was born in February 1972 and lives in Stockholm, Sweden. He has been living six years outside Sweden and speaks besides Swedish, English and German fluently.

After receiving a masters degree in Electrical Engineering from the Royal Institute of Technology in Stockholm Christoph has 13 years of working experience in the field of ICT and mobile telephony systems.

Education

Basic education and merits

- **Light & Design,**
Royal Institute of Technology, Stockholm
2003
- **Business Management,**
Stockholm University, 1997-1998
- **Master of Science,** Electrical Engineering
Royal Institute of Technology, Stockholm
1990 - 1996
- **Exchange Student,** Universität (TH),
Karlsruhe, Germany 1994 - 1995
- **Technical German,**
Stockholm University, 1994

Additional Education

- **Solaris 10**
Sun Microsystems AB
- **NetBackup 6.0**
Symantec AB
- **IT Security I+II**
Royal Institute of Technology
- **Oracle Database Administration**
Learning Tree
- **GSM System Overview,**
APIS Technical Training
- **PROPS for Project Managers,**
Ericsson

Summary

Christoph, who is now working as Product Sales Support at Ericsson AB in Stockholm, has a broad experience in project management and technical sales support for mobile applications, and has furthermore been involved in projects in cooperation with large international companies as well as customers in Latin America, Europe and Asia. Christoph has been responsible for the offers to customers regarding planning, configuration and support as well as advising on how to build the system environment in the customer's premises. He has always kept his passion for lighting design and has successfully managed lighting projects within his own company. He is the co-founder of Xtine Konsult AB and has been with the company since 1999.

Christophs experience makes him very well suited for tasks within professional field of:

Project Management – Design, technical coordination project management.

Technical Sales Support – Advising in system architecture, presenting solutions and offers.

System Integration – Requirement specification, investigations and network configurations.

References

Mr. Lennart Törnberg, Ericsson AB, tel +46 (73) 0311063, Lennart.Tornberg@ericsson.com
Mr. Per Holmkvist, CEO at Mobiento AB, tel +46 (70) 3392020, Per.Holmkvist@mobiento.se

Relevant Expertise

Christoph has the following expertise and experience that is relevant to the requirements:

Project Management – Worked as project manager for many big customers in Asia and southern Europe region. Customers have been J-Phone Japan, China Mobile, Telekom Malaysia, Telefonica Spain etc.

Technical Sales Support – Has been responsible for dimensioning product to operators in order to make accurate proposals. This includes customer meetings and presentations for e.g. Telcel Mexico, Telmex, Telefonica, Hi3G, Tele2.

Analysis of Options, Recommendation and Development of concept Design – Been involved in planning and analysis options for many IT projects. Most emphasis has been on the technical specifications and concept installation. Ericsson Radio Systems AB, Singtel Singapore, Telia Mobile.

Internet Access – Has set up and been responsible for Internet access for several companies. Has worked with customers in setting up infrastructure for Internet access and recommend hardware and software solutions. BlueFactory, Mobilaris, Bank of Lao, Laotel etc.

Email Service – Responsible for the e-mail server at Datacom and has experience is installing and maintaining complicated server solutions for e-mail including server side anti-virus and anti-spam services. Experience in Microsoft Exchange, Linux sendmail, Norton Antivirus server, MailScanner, SpamAssassin, etc.

Leadership – Has been responsible for a team at BlueFactory containing support engineers for their job and future career planning.

Employment history

Mobeon AB → Ericsson AB, Stockholm, January 2007 –

- **Product Sales Support** responsible for presenting technical solutions to mobile operators. The work also involves dimensioning systems and writing offers to be able to sell messaging and video solutions to customers worldwide. It also requires close work together with sales and product managers. *System environment:* Sun, Cisco, Extreme Networks

All employees of Mobeon AB were acquired by Ericsson AB as of April 1, 2007.

Xtine Konsult AB, Stockholm, May 2005 – December 2006

- **Project Manager** responsible for a test environment lab with Sun park of servers connected to mobile systems. The work involves setting up Operation Support Systems

and backup solutions and to sell it to other customers within Ericsson. *System environment:* Sun, Unix, NetBackup, Cisco, Extreme Networks

Datacom Co., Ltd. Vientiane, Laos, Dec 2004 – Feb 2005

- **Network specialist** responsible for the network and server environment for external clients together with sales and support for existing customers. *System environment:* Windows, Linux, Cisco, SonicWall, Linksys, MailScanner, SpamAssassin

BlueFactory AB → Mobilaris AB, Stockholm, 2002 – 2004

Technical project manager responsible for integration and support of BlueFactory's technical platform. During the past year the position has also included working with management and sales support questions as well as system administration tasks. Mobilaris and BlueFactory joined forces in March 2004 and the new company is focused on location based services in mobile networks

- **IT Manager** responsible for the whole computer environment and customer support of the company's product installations both internally and externally. *System environment:* Windows, Linux, Sun, Novell, MS Exchange, Norton Antivirus
- **Technical sales support** writing prospects and dimensioning customer systems for Garbo installations. *System environment:* Linux, Sun, Windows, Oracle
- **Integration specialist** Performed the certification of Garbo towards Ericsson with a successful result together with a number of customer integrations towards mobile operators in Europe and Asia. *System environment:* Linux, Sun, Oracle

AU-System AB, Stockholm, 1996 - 2002

Consultant with roles as developer, integrator, project manager and technical sales support within mobile service development and software integration. The last 2 years Christoph was working at BlueFactory as a consultant.

- **Project Manager** for the development of the first mobile applications for BlueFactory during fall 2000. *System environment:* UNIX, Java, MySQL
- **Technical sales support and integration engineer** at AU-Systems office in Singapore. Christoph was one of the pioneers starting up the first office outside Sweden during summer 2000.
- **Technical co-ordinator for IN project.** Together with the project manager, specify the guidelines for the project and to co-ordinate these with other IN-project for our customer. The project included nine persons including people from Ericsson in Japan. *System environment:* UNIX, NT, PowerBuilder, Sybase database
- **Development of a time management system** at AU-System. Development of GUI and database connections. *System environment:* NT, PowerBuilder, MS SQL Server